


Empowering India Awards
2019

Knowledge Partner



Category: Manufacturing Sector

(Evaluation Methodology- Quantitative Section)

S.No.	Particulars	Formula	Marks
1.	Manufacturing System		25
(A)	Electricity consumption ratio per unit of production	[(Total Energy Consumption in present year / Total No. of Product Produced) / (Total Energy Consumption in last year/ Total No. of Product Produced)]	5
(B)	Finished Goods Ratio	Total Quality Goods Produced/ Total No. of Product Produced	7.5
(C)	Inventory Turnover	Cost of Goods Sold / Average Inventory	5
(D)	Production Loss	Quantity of Finished Products/ Quantity of Raw Material	7.5
2.	Technology & Innovation		10
(A)	Investment towards technological innovations & R&D	Investment towards technological innovations, R&D / Annual Sales Turnover	10
3.	Sales & Marketing		10
(A)	Export vs Total Sales	Total Export/Annual Sales Turnover	10
4.	Financial Management		15

(A)	Profitability Ratio	Profit before tax/Annual sales turnover	10
(B)	% Annual Financial Growth	$(AST2-AST1) \times 100 / T1$	5
5.	HR Management		10
(A)	Expenses towards employee salary Vs Operating Expenses	Expenses towards employee salary /Operating Expenses	<u>2.5</u>
(B)	Expenses towards employee training Vs Annual Sales Turnover	Expenses towards employee training/ Operating Expenses	<u>2.5</u>
(C)	Expenses towards employee welfare Vs Annual Sales Turnover	Expenses towards employee welfare / Operating Expenses	<u>2.5</u>
(D)	Expenses towards CSR activities Vs Annual Sales Turnover	Expenses towards CSR activities / Operating Expenses	<u>2.5</u>

** AST2 = Annual turnover of present financial year

** AST1 = Annual turnover of previous financial year