

BUSINESS WITH CZECH REPUBLIC

Designing, Development, Manufacturing & Export of High Technology Complete line of 24 Stations to M/s PANASONIC Automotive Systems CZECH REPUBLIC s.r.o. , for manufacture of Heads Up Display for high end cars.

Business started in AUGUST ' 2022

FIRST Order

Around 3.5 Million Euros

**Tested & Approved
Ready for Despatch**

SECOND Order

Around 4.5 Million Euros


Started Designs & Manufacturing

THIRD Proposal

Around 3.5 Million Euros

Under Ordering

Strana: 1



Purchase order

Panasonic Automotive Systems Czech s.r.o.
 IČ: 26438356 DIČ (VAT No.): CZ26438356

Ramani Precision Machines Private Limited
 Plot no. 162, sector-82, JPL Industrial area
 160055 MOHALI - PUNJAB
 INDIA

Jméno: Verma Manik
 TEL: 0091 172 2920262
 FAX:
 E-mail: manik@ramanindia.com

Datum: 15.09.2022
Oddělení: PUR-PROCUREMENT
Jméno: Aneta Horáková
TEL: Aneta.Horakova@eu.panasonic.com
FAX:
E-mail: Aneta.Horakova@eu.panasonic.com
 Číslo dodavatele: 1000002455

Purchase order (Date): 6000048462

Dodávka pro Křečan
 Termín dodávky do PASCZ: Day 04.09.2023
 Dodací podmínky: DAP Pardubice
 Platební podmínky: 30 days NET


| Pol. | Material | Obj.množství | Jednot. | Označení | Cena za jednotku | Hodnota netto |
|---|----------|--------------|---------|---|------------------|---------------|
| 00010 | 1 | Items | | PSA HUD line include transport cost DAP 3097000,00000 EUR | | 3.097.000,00 |
| Quotation Reference No.: RPML/PASCZ/NP/AHUD/220629-R3 | | | | | | |
| Hodnota položek netto EUR | | | | | | 3.097.000,00 |

Please include our Purchase order No. on each invoice, otherwise the invoice will not be accepted. Please send all commercial invoices to email address: PASCZ.invoicing@eu.panasonic.com.

Managing Director -
 Bank: Citibank Europe plc, Praha
 IBAN EUR CZ 15 2600 0000 0020 2967 1102
 IBAN USD CZ 63 2600 0000 0020 2967 1306

Office:
 U Panenskoú 266
 53006 Pardubice - Stara Chciva
 Tel: +420 487 021 111, Fax: +420 487 021 209

Page: 1



Purchase order

Panasonic Automotive Systems Czech s.r.o.
 IČ: 26438356 DIČ (VAT No.): CZ26438356

Ramani Precision Machines Private Limited
 Plot no. 162, sector-82, JPL Industrial area
 160055 MOHALI - PUNJAB
 INDIA

Name: Verma Manik
 TEL: 0091 172 2920262
 FAX:
 E-mail: manik@ramanindia.com

Date: 05.10.2023
Department: PUR
Name: Aneta Horáková
TEL: Aneta.Horakova@eu.panasonic.com
FAX:
E-mail: Aneta.Horakova@eu.panasonic.com
 Vendor Code: 1000002455

Purchase order Number: 6000054188



Other commercial relationships based on this order are governed by the provisions of the concluded Standard Purchase Agreement (SPA), if there is no SPA, please supply the following in accordance with terms and conditions of purchase shown overleaf:
 Delivery for: Křečan
 Date of Delivery at PASCZ: Day 24.06.2024
 Terms of delivery: DAP Pardubice
 Terms of payment: 30 days NET
 Offer No.: RPML/PASCZ/NP/AHUD/230608-R2/PHASE1

| Item | Material | Order qty. | Unit | Description | Price per unit | Net value |
|--------------------------|----------|------------|------|----------------------|-------------------|--------------|
| 00010 | 1 | Items | | Stellantis AHUD line | 3493000,00000 EUR | 3.493.000,00 |
| - include transport cost | | | | | | |
| Total net item value EUR | | | | | | 3.493.000,00 |

Please include our Purchase order No. on each invoice, otherwise the invoice will not be accepted. Please send all commercial invoices to email address: PASCZ.invoicing@eu.panasonic.com.

Managing Director -
 Bank: Citibank Europe plc, Praha
 IBAN EUR CZ 15 2600 0000 0020 2967 1102
 IBAN USD CZ 63 2600 0000 0020 2967 1306

Office:
 U Panenskoú 266
 53006 Pardubice - Stara Chciva
 Tel: +420 487 021 111, Fax: +420 487 021 209

SUPPLIER: Ramani Precision Machines Private Limited
 ADDRESS: Plot No. 162, Sector-82, JPL Industrial Area, Mohali - 160055, Punjab - INDIA
 OFFER NO.: RPML/PASCZ/NP/AHUD/230608-R2/PHASE1
 OFFER DATE: 15/09/2023
 REGARDING: Design, Development, Manufacturing and Installation of PSA AHUD Assy & Testing Line
 PROCESSED BY: Manik Verma
 PHONE: 0091 867681132
 E-MAIL: manikverma@ramanindia.com

1. PRICE QUOTATION

| Sl. No. | Item Description | Qty. | Total Price | Currency |
|--------------------|--|------|-----------------------|-------------|
| 1 | AHUD Assembly Stations | 23 | € 28,92,000.00 | Euro |
| 2 | Palms for 2 Car Lines / 6 Models (Output of 1500 Nos / Week) | 180 | € 2,16,000.00 | Euro |
| 3 | CE Working Cost | 1 | € 40,000.00 | Euro |
| 4 | Labour Packing | 1 | € 35,000.00 | Euro |
| 5 | Instl-Freight to PASCZ | 1 | € 1,50,000.00 | Euro |
| 6 | Installation & Commissioning at PASCZ (8 Weeks) | 1 | € 1,78,000.00 | Euro |
| 7 | Follow-Up Visits to PASCZ | 2 | € 36,000.00 | Euro |
| TOTAL PRICE | | | € 34,93,000.00 | Euro |

2. PRODUCT DETAILS: - PSA AHUD
 3. TARGETED OUTPUT: - 1500 Nos. / Week [Estimated CT = 219.3 Secs] - for Phase 1
 4. LINE DESIGN OUTPUT: - 1800 Nos. / Week [Estimated CT = 183.3 Secs] - After including Phase 2 Assm Items + Assm Palms
 5. PAYMENT CONDITIONS: - 20% of Basic Amount along with PO
 - 30% of Basic Amount, after Design Approval of the Assembly Line
 - 50% upon acceptance of Assembly Line at RAMANI, before dispatch
 - 1% immediately after installation of Assembly Line at PASCZ
 - 1% after closure of all OPEN POINTS for the Assembly Line
 6. LEAD TIME: - Delivery of Line within 82 Weeks from the date of PO / LOI
 7. DELIVERY TERMS: - DAP - PASCZ, Pardubice - Czech Republic
 8. WARRANTY: - 12 Months parts Warranty on all RAMANI Manufactured Items
 - Manufacturers Original Guarantee for all SOP Parts (As per Supplier Policy)
 9. VALIDITY OF OFFER: - 4 Weeks from the date of submission of Offer
 10. APPENDIX: - Detailed Techno-Commercial Proposal for the PSA AHUD Assy Line
 - Annexure A: Line Output / Models / No. of Palms
 - Annexure B: Proposed PLC Configuration for the Line
 - Annexure C: Testability Document for the Line
 - Annexure D: Major BOM Considerations
 - Annexure E: Station-Wise Price Breakdown