

10/09/2020

To the kind attention of :
Ramani Precision Machines Pvt Limited
Plot No. 162, JLPL, Industrial Sector-82
S.A.S. Nagar, Mohali-160055 (Punjab) – INDIA

APPRECIATION LETTER

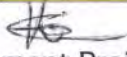
Dear RAMANI Team,

We would like to congratulate whole RAMANI team and especially these members involved in FLEX Core Build project as it proves above & beyond what can be achieved by hard work, persistence, and passion. We would like to specifically highlight several positive points during the whole project due to their uniqueness of project nature:

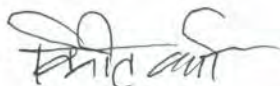
- 1) Excellent balance and flexibility to embed product development concurrent engineering aspect in build process creation and fine tuning
- 2) Positive persistence over last years when several technical challenges were introduced while team successfully managed to provide creative and robust technical solutions
- 3) Great care given to whole Door-to-Door transport and packing aspect to ensure top quality
- 4) Excellent planning aspect to execute pre-acceptance & final acceptance at customer site to cover all project deliverables smoothly
- 5) Specially designed and adjusted as per customer requests HMI and Safety systems to fit specific site needs and ensure machine lifetime and overall safety
- 6) Last but not least the exceptional effort given to arrange the shipment and visit of RAMANI commissioning team to the UK during COVID pandemic in the safe manner to all members

As a natural consequence of great efforts made, machine performs very well at all different levels expected and beyond. Once again please pass our massive thanks to all members who contributed to our success and especially to those who picked up a challenge to install machine during COVID pandemic – this is unique and greatly appreciated.



Carlos Guerra 
Machine Development Project Engineer

Vineet Verma
Managing Director



Chris Dunsheath 
Machine Development Assistant Manager

Anjay Pokrywa 
Machine & Tooling Development Manager

To whom it may concern:

Ramani Precision Machines Pvt Ltd

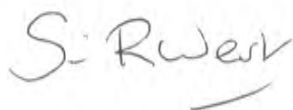
Earlsdon Technology is a world leader in the design and manufacture of special-purpose automated machines for manufacturers of high-performance fasteners, engine valves, and other high-volume components. We are based in the UK, and we export machines to major multi-national customers all over the world.

We have had a very close and successful partnership with Ramani Precision Machines Pvt Ltd of Chandigarh for nearly 15 years. Ramani have helped Earlsdon Technology to access the Indian market and have also supplied many complex components and assemblies for use in Earlsdon machines.

Mr H.O. Verma and his sons Mr Manik Verma and Mr Rahul Verma are extremely knowledgeable and experienced, and together with their whole team, they are constantly working to achieve the highest levels of quality and customer service.

Our relationship continues to grow and strengthen, based on our mutual values of trust, open communication and integrity.

Signed on behalf of Earlsdon Technology Ltd



Simon R West – Founder and Director

Date: 23rd May 2022



Dated : 9th July' 2015

Mr. H O VERMA
Managing Director
Ramani Precision Machines (P) Ltd.
C - 28, Industrial Focal Point
DERABASSI - (Punjab)

Subject : **LETTER OF APPRECIATION**

Dear Mr. Verma

I am pleased to write this letter of appreciation on behalf of ADVICS NORTH INDIA (P) LTD. , which is a 100 % Japanese owned Company belonging to Toyota & AISIN Group Japan.

It is our pleasure to recognize & appreciate the Team of Ramani for their Hard Work & efforts for Development & Manufacturing of High Technology & High Quality Machines for our plant set up at IMT- Rohtak. We have found all the machines supplied by you to be matching with Japanese Quality Specs. & Standards.

It is also important to mention here that in the year 2013 , we purchased the complete First Line machines from Ramani for Assembly & Testing of Hydraulic Brake Master Cylinder for Cars. Now after checking full performance of this line , we received the Complete Second Line of 18 Machines in June'2015 . It is a great pleasure for us that for our Assembly & Testing shop , all 100 % Machines have been designed & manufactured by RAMANI , which are working perfectly. This is a perfect example of - **MAKE IN INDIA** -

Another important point is the Economical Cost for Quality , adherence to agreed time schedule & quick after sale servicing. Our important customer , M/s **MARUTI SUZUKI** have audited our machines & they have also praised the Quality & Performance of Ramani Machines.

We are looking forward to have more & more continued Business relationship with Ramani in future years. We wish you & your Team , All the Very Best. Keep it Up.

Best Regards.

For **ADVICS NORTH INDIA PVT. LTD.**



TOSHITAKA SUGA 須賀 登志隆
Managing Director

Mr. H. O. VERMA
Managing Director

Date -9/03/2006

M/s Ramani Automation Systems (P) Ltd.
Plot No. 140, Industrial Area, Phase - II
PANCHKULA - 134113
(Haryana)

Dear Mr. Verma,

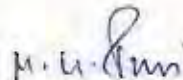
On behalf of SUBROS Ltd., I would like to extend very warm thank you for all the hard work & efforts you have put in, during last 2 years of working with us.

All the equipments that you have designed, manufactured and supplied to us have been found to be as good as any other equipments we have imported from Japan. We are highly pleased having received the Compressor Testing Machines from your company, which are the most complex Machines and needing very high level of accuracy and repeatability.. The Quality and Workmanship has been found to be of highest international standards.

Further we have also received other complicated machines, such as Shoe Segregation Machine and Wire Winding Machine, designs of which are highly **INNOVATIVE** and unique in their class,

We all appreciate the hard work, sincere efforts & quickest possible service response that Ramani staff have put into our projects and we hope to have a long term relationship and business association with your company. My team of Senior Officers, Managers and Engineers join me in wishing you all the best in future and for the future growth of your company.

Signed



M.K.Puri
Executive Vice President



Corporate & Regd. Office : LGF, World Trade Centre, Barakhamba Lane, New Delhi-110 001 (India)
Phone : 23414946 - 49 Fax : 011 - 23414945 Website : www.subros.com
Factory : B-188 & C-51, Phase-II, Noida - 201304, P.O. NEPZ, Distt. Gautambudh Nagar (U.P.) (India)
Phone : 0120-2562226, 2460135 Fax : 0120-2562783
Service Centre : C-9, Sector-I, Phase-I, Noida, Distt. Gautambudh Nagar (U.P.) Ph: 0120-2521888, 2551017

DENSO

DENSO MARSTON LTD

Otley Road, Shipley,
West Yorkshire,
ENGLAND BD17 7JR
Telephone: (01274) 582266
Fax: (01274) 597165

RAMANI PRECISION MACHINES LTD
C – 28, Industrial Focal Point
DERABASSI – 140567 (Punjab)
INDIA

To: H.O. Verma – Manik Verma – Rahul Verma

Shipley, 30 November 2012

Dear all,

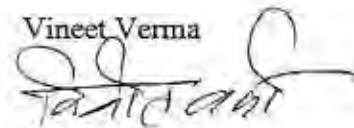
with reference to the Oil Coolers Core Assembling Machine, we would express our thanks to you and to all your team for the good job done.

The result has been very positive and the development of the project let us see the professional approach given to it from your people. We appreciated the efforts of all your workers.

The International Standard of your Company and the focus to continuous improvement and your passion to grow, that you put in your job, let us be very confident for a future long term co-operation.

Sincerely,

Roberto Gallizio


Vineet Verma






Date: 29 April 1998

Sheet 1 of 1

To Mr H.O.Verma Ramani	From Barry Smith Delphi Chassis Systems Plot No3, Sector 41. Greater Noida Ind. Dev Area Disst. Gautam Budh Nagar 203 207 U.P India
Tel	Tel 00 91 118 561381/2
Fax 0172 603732	Mobile 00 91 98 100 16041
	Fax 00 91 118 561383

Dear Sir,

Reference the Two Crimping Machines.

Further to the visit of your company by Himanshu, Jacob and myself, this last weekend. It was a very successful period, with the most complex machine we have purchased in India working first time.

When you consider that this machine was only a proposal last July, and the detailed design work was not even started till after the Purchase Order was placed in August, what your company has achieved is remarkable.

The trials last weekend, showed that the attention to detail that your company had taken with this and your other machines gives me great confidence in proposing your company for further machines both within India and for our other divisions throughout the world.

Thanking you and your staff for all their efforts.

Talk to you soon.

Regards

Barry Smith.

Team Leader (Assembly Operations)

23rd April, 1999

Mr. H.O. Verma
Ramani Engineering Technologies

140, Industrial Area, Phase - II, Panchkula - 134 108

Dear Mr. Verma:

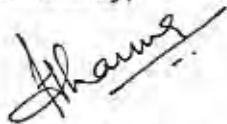
This has reference to the machines and equipment supplied by you to our company. I take pleasure in informing you that all the machines supplied by you are working satisfactorily. These machines were made at your factory as import substitutions that I could term it as very successful inspite of initial apprehensions for developing it in India.

Your approach during the development phase of these machines had been very optimistic despite having cost escalations at the later stage that you absorbed at your end.

I would also like to congratulate you for designing and manufacturing the All point combined crimping machine, which combined two operations into one machine with the flexibility of multiple models. I can say that this experiment was successful for the first time in Delphi worldwide that eliminated the need of four different machines. Now we are getting inquiries from other General Motors Plants in the world for this machine.

I wish you success in all your future endeavors and look forward for continued association with you for our future requirements

Sincerely,



Himanshu Sharma
Manufacturing Engineer

DELPHI

Harrison Thermal Systems

Date: 23/September/2000

To: **Mr. H.O.VERMA**

Phone: 0091-172-570105, 661114

Fax: 0091-172-571971, 603732

Email: ramaniautomation@usa.net

From: **Alejandro Calleja**
Technical Center

Phone: (915)782-8200

Fax: (915)782-8028

Email: alejandro.calleja@Delphiauto.com

Subject: **THANKS**

Dear Mr. Verma,

Reference to your teamwork and staff, I would like to say sincere thanks for the Efforts & hard work that your company has supplied to our company, in Manufacturing, Testing & Proving of High Quality special equipments for assembling of two HEATER CORES for 2 car models. In the last 20 days to obtain the equipment on time, I very well understand that the situation to finalize the heater core equipment was very difficult due to the timing & inclusion of several additional items, which were not the part of Delphi's purchase order on you.

During my stay at Ramani, I found that any thing that I was requiring to obtain the best of the results for the operation, Quality and Timing of these equipments, was provided without any problem or delay. I am highly impressed & obliged with your positive & co-operative working attitude. Just to speed up the completion of our equipments, you yourself have been working in your factory overnights, alongwith your staff.

Also, I will extend my recommendation for future business between Ramani & Delphi Harrison, for any type of Special Equipments & Toolings etc..

Again, Thanks for all the support and efforts that Ramani was providing us during my stay to Validate these equipments.

Sincerely



Alejandro Calleja

MTC Adv. Manuf. Eng. For SAO.



Valeo

**Valeo appreciates
your contribution**

30th January 2015.

LETTER OF APPRECIATION

Magneti Marelli Motherson Auto System Limited

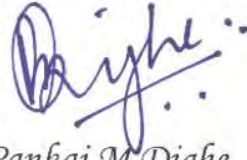
values its association with

M/s Ramani Precision Machines (P) Ltd.

Also, appreciates the valuable support rendered and
commitment shown in Engineering, Design and Construction

of

Assembly Machines for Air Intake Manifolds.



Pankaj M Dighe
General Manager

May 15th, 2013



□ Plot No. 195-196,
Sector 4, IMT Manesar,
Manesar, Gurgaon - 122 050
Haryana, India.
Tel- +91-124-2291674

□ Gat Nr. 148 - 150, Village Ambethan,
Taluka Khed, Pune - 410 501,
Maharashtra, India.
Tel- +91-2135-675824

□ Registered Office
2nd Floor, F-7, Block B-1,
Mohan Co-operative Industrial Estate,
Mathura Road, Delhi - 110 044.



Rudolf Grauer AG

Your Reference: Mr. H. O. Verma, CEO
Our Reference: Mr. Roland Spitzli, CEO
City + Date: 9113 Degersheim,
Feb. 11th 2015

RAMANI Precision Machines Ltd.
Plot No. C-28, Industrial Focal Point,
Derabassi (Punjab)

Pin – 140507 India

CERTIFICATE OF APPRECIATION

Dear Mr. Verma

After giving up our own Workshop and changing over to

RAMANI Precision Machines Ltd.

we thank the team from RAMANI for the fast and quality high-grade work producing our Spare Parts in the same expected Swiss Quality and precision.

Our high quality much on accuracy instructed wire-processing machines work properly with the parts produced by Ramani.

We are looking forward to the further collaboration with

RAMANI Precision Machines Ltd.

RUDOLF GRAUER AG
Roland Spitzli, CEO
Degersheim, Switzerland

To the kind attention of :

Mr. Hari Om Verma
Managing Director
Ramani Precision Machines Pvt Limited
Plot No. 162, JLPL, Industrial Sector-82
S.A.S. Nagar, Mohali-160055 (Punjab) – INDIA

22/07/2020

LETTER OF APPRECIATION

Dear Sir

It is our pleasure to congratulate and thank you for excellent efforts and results achieved by Ramani team on latest DENSO Marston CAC core build machine project. We would like to highlight the positive points noticed during execution of the project as follows

- 1) Excellent collaboration between Ramani and DENSO associates during the execution of the project
- 2) Creativity demonstrated during machine and tooling design to realise unique solutions by Ramani engineers.
- 3) Robust design and manufacturing methods followed by Ramani team to achieve high precision and high reliability of the machine.
- 4) Specific Kaizens designed and implemented to make operator's job easier which was well appreciated by our associates.
- 5) Appealing and modern machine equipped with complete and easy to use HMI system.
- 6) Specially appreciated is the positive mind-set of Ramani team members which was evident while solving problems, taking care of customer needs and assuring quality of work.

As a result of your hard work and dedication, the machine has performed extremely well in our production environment since its installation in 2019. It is proving to be one of the most reliable machine, we have introduced in last years.

Please give our thanks to all your associates for a job well done. And we look forward to continuing working together in the spirit of collaboration and partnership.

Many thanks for your continued support and efforts

Kind Regards

Vineet Verma
Head of Manufacturing engineering



Anjay Pokrywa
Machine & Tooling development manager

