

# DELPHI

AUTOMOTIVE SUSPENSION DIVISION

INDIA PROJECT  
PLOT No: 22 SECTOR 18,  
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HARYANA INDIA

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100% - MADE IN INDIA -  
FOR

AMERICANS

**LETTER**

Dated 01.11.1997

TO: RAMANI ENGINEERING TECHNOLOGIES  
140, INDUSTRIAL AREA PHASE II  
PANCHKULA 134108

F.A.O. Mr H.O.VERMA

SIR,

I WISH TO CONVEY MY SINCERE THANKS FOR YOUR PART IN THE DESIGN AND MANUFACTURE OF THE TWO VERY SUCCESSFUL AUTOMATIC SHOOTING AND CRIMPING MACHINES PRODUCED BY YOU IN CHANDIGARH.

IT IS A FIRST FOR DELPHI TO SHOOT AND CRIMP IN THE SAME OPERATION, AND WE THINK IT MAY BE A FIRST WITHIN THE INDUSTRY WORLD WIDE.

WE SHALL CERTAINLY LET ALL OUR PLANTS IN AMERICA AND EUROPE KNOW OF THE SUCCESS WE HAVE EXPERIENCED. WE ALL APPRECIATE THE EFFORTS THAT THE RAMANI STAFF HAVE PUT INTO THIS PROJECT AND WE HOPE TO BE PLACING MORE BUSINESS WITH YOU IN THE NOT TO DISTANT FUTURE.

WE HAVE ONE RESERVATION TO THE AMOUNT OF BUSINESS WE FEEL YOU CAN EFFICIENTLY HANDLE IN THE PREMISES YOU PRESENTLY OCCUPY AND WOULD SUGGEST THAT YOU SERIOUSLY CONSIDER EXPANDING YOUR FACILITY. WE HAVE SOME LARGER MACHINES WE WOULD LIKE YOU TO BUILD FOR THE NEXT PHASE OF OUR PROJECT STARTING IN THE SECOND QUARTER 1998.

THANKING YOU ONCE AGAIN FOR ALL YOUR EFFORTS, I LOOK FORWARD TO A LONG TERM RELATIONSHIP WITH YOUR VERY COMPETENT COMPANY.

YOURS SINCERELY

M.C.A. CROWE  
Manufacturing engineer.

