

100% - MADE IN INDIA -
FOR
AMERICANS

23rd April, 1999

Mr. H.O. Verma
Ramani Engineering Technologies

140, Industrial Area, Phase - II, Panchkula - 134 108

Dear Mr. Verma:

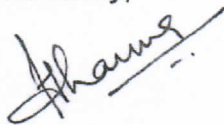
This has reference to the machines and equipment supplied by you to our company. I take pleasure in informing you that all the machines supplied by you are working satisfactorily. These machines were made at your factory as import substitutions that I could term it as **very successful inspite of initial apprehensions for developing it in India.**

Your approach during the development phase of these machines had been very optimistic despite having cost escalations at the later stage that you absorbed at your end.

I would also like to congratulate you for designing and manufacturing the All point combined crimping machine, which combined two operations into one machine with the flexibility of multiple models. I can say that this experiment was successful for the first time in Delphi worldwide that eliminated the need of four different machines. Now we are **getting inquiries from other General Motors Plants in the world for this machine.**

I wish you success in all your future endeavors and look forward for continued association with you for our future requirements

Sincerely,



Himanshu Sharma
Manufacturing Engineer